

HALF YEARLY REPORT 2021







OUR DIVERSIFIED BUSINESS PORTFOLIO

# **OUR BRANDS**







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# **COMPANY INFORMATION**

BOARD OF DIRECTORS: Mr. Imran Azim Non-Executive Director/Chairman

Syed Shahid Ali

Syed Sheharyar Ali

Muhammad Shafique Anjum

Dr. Salman Faridi

Ms. Sidra Fatima Sheikh

Mr. Munir K. Bana

Chief Executive Officer

Non-Executive Director

Independent Director

Independent Director

Mr. Munir K. Bana

Non-Executive Director

AUDIT COMMITTEE: Dr. Salman Faridi Chairman/Member

Mr. Imran Azim Member Mr. Munir K. Bana Member

CHIEF ACCOUNTANTS: Mr. Sajjad Haider Khan Modaraba

Mr. Muhammad Zubair Modaraba Company

COMPANY SECRETARY: Ms. Zunaira Dar

COMPANY:

EXTERNAL AUDITORS: M/s Rahman Sarfaraz Rahim Igbal Rafiq Chartered Accountants

EXTERNAL AUDITORS OF M/s Yousuf Adil Chartered Accountants MODARABA MANAGEMENT

**LEGAL ADVISORS:** Chima & Ibrahim Advocates

CORPORATE ADVISORS: Cornelius, Lane & Mufti Advocates

SHARIAH ADVISOR: Mufti Muhammad Javed Hassan

BANKERS: Allied Bank Limited Habib Bank Limited
Habib Metropolitan Bank Ltd Meezan Bank Limited

Askari Bank Limited

MCB Bank Limited

National Bank Limited

**REGISTERED OFFICE/** 72–B, Industrial Area, Kot Lakhpat, Lahore. **PLACE OF BUSINESS:** Tel: 042–35830881. 35156567 & 35122296

Fax: 042-35114127 & 35215825 E-mail: info@treetonline.com Home Page: www.ftmm.com.pk

SHARES REGISTRAR: Corplink (Private ) Limited

Winges Arcade, 1-K, Commercial Model Town, Lahore

PACKAGING SOLUTIONS Kacha Tiba Rohi Nala, 22-KM
- CORRUGATION: Ferozpur Road, Lahore

SOAP PLANT: Ghakkar 80 KM, G.T. Road.

Ghakkar Mandi, Gujranwala

BATTERY PROJECT: Faisalabad Industrial City, M-3,

Motorway Faisalabad



# **DIRECTORS' REVIEW**

Board of Directors of Treet Holdings Limited (THL), the Management Company of First Treet Manufacturing Modaraba (FTMM), is pleased to present financial statements (limited reviewed by the statutory auditors) for the six months ending December 31, 2021.

# SUMMARY OF COMPARATIVE FINANCIAL RESULTS

		(Rupees in million)
	Half Year	Half Year
	31 December 2021	31 December 2020
Sales (net)	3,550	2,961
Gross Profit/(Loss)	205	(61)
Net Profit/(Loss)	(65)	(724)
Profit/(Loss) per Certificate	(0.08)	(3.70)
Transfer to Statutory Reserve	Nil	Nil
Book Value per Certificate	5.49	(8.85)

# **BUSINESS REVIEW - GROUP RESULTS**

For the six-month period, the turnover was Rs. 3,550 million, registering an increase of Rs. 589 million (19.89%) over the same period of previous year. The increase in turnover is mainly attributable to increase in sales of battery and corrugation, partially offset by decreased sales of soap segment.

#### Segment wise sales is as follows:

	(Rupees in million)				
	Sales				
Cogmont	Half Year	Half Year	+/-		
Segment	31 December 2021	31 December 2020	%		
Soap	255 500 -48.80%				
Corrugation	1,082 758 42.7				
Battery	2,213 1,703 29.95				
Total	3,550 2,961 19.89%				

For the six months period under review, Net Loss is Rs. 65 million which shows significant improvement over the last year corresponding period (December 2020: Net Loss Rs. 724 million). The improvement is primarily due to increased sales volumes which resulted in better absorption of fixed overheads resulted in gross profit of Rs. 205 million (December 2020 Loss Rs. 61 million), improvement in battery plant efficiency and rationalization of costs through rigorous cost controlling measures. Other Income includes recognition of gain on sales of Fixed Asset. This level of loss has delivered a Loss per Certificate of Rs. 0.08 compared to Rs. 3.70 per Certificate last year same period.

The auditor in the Review report has drawn attention to Note 1.2 regarding the financial health of the Modaraba. The management has provided the mitigation plan to improve the operation of Modaraba. Following plan has been approved by the Board of Directors and is at different stages of implementation:

Following major operational steps have been taken by the management to improve the operations of the business, and these measures are being implemented which will surely improve the business performance:

# 1. Working Capital Improvement:

A major review of inventories was conducted at all levels to free up cash. With improved plant reliability and sourcing efficiency, a considerable reduction in WIP has been achieved and optimized in line with seasonal demand for different product variant.

#### 2. Battery Prices Rationalization:

Battery pricing was continually reviewed in line with competitors and market dynamics. In line with the pricing strategy Since July 2021, four (4) price increases have been made which were absorbed by the market.

# 3. Improvement in Plant Efficiency:

A completely new approach has been adopted in manufacturing to holistically address all efficiency improvement areas. Some key highlights include:

# **DIRECTORS' REVIEW**

- Implementation of OEE (Overall Equipment Efficiency) based Continuous Improvement program
- Conversion project from LPG to Natural Gas initiated
- Process wastage reduction and capturing in-house recycling opportunities
- Marked improvement in plant reliability and service level

#### 4 Reduction in Administrative Costs.

Following up on resource localization approach, the battery plant operations are now being fully managed by trained local team. This has resulted in considerable overhead reduction. The local team is supported by only one Korean expat in the domain of R&D and Quality.

In case of corrugation segment, the prices of the products have much improved and rationalized over the period and Modaraba has successfully passed on the cost increase effect of the factor's inputs to the customers. Apart from this, a better sales management by focusing on high margin customers, cost controlling and improving plant operational efficiency has resulted in improved margins.

#### FINANCIAL PLAN

As already communicated, spin off the Battery segment from its subsidiary (First Treet Manufacturing Modaraba) to separate Company (Treet Battery Limited) is in progress. Currently demerging process is underway which is subject to the applicable statutory and regulatory approvals. Subsequent to the period end The Honorable Lahore High Court has passed an order on scheme of arrangement for merger/ amalgamation (the Scheme) dated 25 January 2022 along with requirements for conducting extra ordinary general meeting scheduled on 02 March 2022 for the approval of above Scheme.

# ACKNOWLEDGEMENTS

The Board would like to take this opportunity to express gratitude and thanks to our valuable customers and stakeholders for their patronage and support, the Securities and Exchange Commission of Pakistan, the Pakistan Stock Exchange Limited and Modaraba Association of Pakistan for their continuous support and guidance.

Special thanks to our certificate holders for the trust and confidence reposed in us.

For and on behalf of the Board

Syed Shahid Ali Chief Executive Officer

LAHORE February 24, 2022



# Independent Auditors' Review Report To the Certificate Holders of First Treet Manufacturing Modaraba Report on Review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of First Treet Manufacturing Modaraba (the Modaraba) as at 31 December 2021 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

# Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

# Emphasis of matter

- a) We draw attention to note '1.2' to the interim financial statements which indicates that the Modaraba had incurred a net loss after tax of Rs. 65.327 million due to which accumulated loss amounts to Rs. 7,710.25 million. The current liabilities of the Modaraba exceed its current assets by Rs. 3,296.773 million and liquid assets by Rs. 2,033.637 million. These conditions along with other matters set forth in the said note indicate the existence of material uncertainty which may cast significant doubt about the Modaraba's ability to continue as a going concern due to which it may be unable to realize its assets and discharge its liabilities in the normal course of business. Note '1.2' also gives management's reasoning for preparing these financial statements on going concern basis.
- b) We draw attention to note '19' of the interim financial statements, which describes that the Modaraba is in process of demerging, transferring and vesting of the battery undertaking and business into Treet Battery Limited (TBL).

Our conclusion is not modified in respect of these matters.

#### Other matters

- a) The annual financial statements of the Modaraba for the year ended 30 June 2021 were audited by another firm of Chartered Accountants who expressed an unmodified opinion on those financial statements on 29 October 2021.
- b) The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarter ended 31 December 2021 have not been reviewed, as we are required to review only the cumulative figures for the half year ended 31 December 2021.

The engagement partner on the review resulting in this independent auditors' report is Mr. Rashid Rahman Mir.

Rahman Sarfaraz Rahim Igbal Rafig

CHARTERED ACCOUNTANTS

Lahore:

February 24, 2022

Unique Document Identification Number (UDIN): RR202110146bhTnyNvkK

# CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)

As At December 31, 2021

	Note	(Un-audited) 31 December 2021 Rupee	(Audited) 30 June 2021 s in '000'
ASSETS			
Non-current assets Property, plant and equipment Right-of-use asset (ROU) Long term deposits	4 5	8,459,747 20,771 44,750 8,525,268	8,600,603 62,607 44,955 8,708,165
Current assets Stores and spares Stock-in-trade Short term investment Trade debtors Advances, deposits, prepayments and other receivables Tax refunds due from Government	6 7	112,795 1,150,341 - 812,763 108,174 789,377	86,952 1,136,376 60,000 702,920 87,168 726,765
Cash and bank balances		212,620 3,186,070	111,200 2,911,381
Non-current assets held for sale		- 11 711 220	380,275
Total assets		11,711,338	11,999,821
Equity and liabilities <u>Certificate capital and reserves</u>			
Authorized certificate capital		9,000,000	7,000,000
Issued, subscribed and paid up certificate capital Deposits for purchase of certificates Capital reserves		8,835,904	7,000,000 1,835,904
Statutory reserve Certificate premium Surplus on revaluation of property, plant and equipment		511,941 1,952,870 1,257,603 3,722,414	511,941 1,952,870 1,423,472 3,888,283
Revenue reserves			
Accumulated loss		(7,710,245)	(7,810,787)
Certificate holders' equity  Non-current liabilities		4,848,073	4,913,400
Lease liability Deferred taxation	8	12,584 367,838 380,422	40,126 386,279 426,405
Current liabilities			
Retention money payable Current portion of lease liability Short term borrowings Trade and other payables Accrued profit on secured borrowings Provision for taxation	9 10	10,646 4,876 5,207,101 1,021,664 93,130 145,426 6,482,843	12,953 14,385 5,193,594 1,285,287 61,623 92,174 6,660,016
Contingencies and commitments	12		
Total equity & liabilities		11,711,338	11,999,821

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

LAHORE February 24, 2022

Syed Shahid Ali

Mohtashim Aftab Chief Executive Officer Group Chief Financial Officer Syed Sheharyar Ali Director



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the half year ended December 31, 2021

		For the ha	lf year ended	For the qu	arter ended
		31 December	31 December	31 December	31 December
		2021	2020	2021	2020
	Note		(Rupees in	thousand)	
Revenue - net		3,550,067	2,961,412	1,586,490	1,395,663
Cost of goods sold	13	(3,344,869)	(3,022,748)	(1,460,355)	(1,341,969)
Gross profit/ (loss)		205,198	(61,336)	126,135	53,694
Operating expenses					
Administrative and general		(45,624)	(194,196)	(14,672)	(18,263)
Selling and distribution		(200,125)	(221,307)	(76,228)	(103,863)
Other expenses		(4,735)	(5,994)	(4,735)	(5,994)
		(250,484)	(421,497)	(95,635)	(128,120)
Operating (loss)/ profit		(45,286)	(482,833)	30,500	(74,426)
Finance cost	14	(198,880)	(203,598)	(107,210)	(114,574)
Other income		213,649	6,478	(134,761)	(28,238)
Loss before taxation		(30,517)	(679,953)	(211,471)	(217,238)
Taxation	15	(34,810)	(44,326)	(5,336)	(27,518)
Loss after taxation		(65,327)	(724,279)	(216,807)	(244,756)
Loss per modaraba					
certificate - basic and diluted	Rupees	(80.0)	(3.70)	(0.25)	(1.25)

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

LAHORE February 24, 2022 Syed Shahid Ali

Mohtashim Aftab Chief Executive Officer Group Chief Financial Officer

Syed Sheharyar Ali

Muhammad Shafique Anjum Director Director

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the half year ended December 31, 2021

	For the hal	f year ended	For the quarter ended			
	<b>31 December</b> 31 December <b>2021</b> 2020				31 December 2021	31 December 2020
		(Rupees in thousand)				
Loss for the period	(65,327)	(724,279)	(216,807)	(244,756)		
Other comprehensive income	-	-	-	-		
Total comprehensive loss for the period	(65,327)	(724,279)	(216,807)	(244,756)		

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

LAHORE February 24, 2022 Syed Shahid Ali

Mohtashim Aftab Chief Executive Officer Group Chief Financial Officer Syed Sheharyar Ali Director



# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

For the half year ended December 31, 2021

	31 December 2021 (Rupees ir	31 December 2020 n thousand)
CASH FLOWS FROM OPERATING ACTIVITIES  Loss before taxation  Adjustments for non-cash items:	(30,517)	(679,953)
Depreciation on operating fixed assets Depreciation on ROU asset Capital work in progress expensed during the period	156,463 2,559 -	222,107 7,826 3,359
Allowance for expected credit losses Write down in the value of stock in trade Exchange Loss	10,617 - 6,511	5,994 6,454 102
(Gain)/ Loss on disposal of operating fixed assets Finance cost Gain on sale of scrap Loss on lease cancellation	(201,746) 192,369 (805) 4,735	23 203,496 - -
Operating profit/ (loss) before working capital changes	170,703 140,186	449,361 (230,592)
(Increase) / decrease in operating assets : Stores and spares Stock in trade Short term investment	(25,843) (13,965) 60,000	13,181 319,897 -
Trade debtors Advances, deposits, prepayments and other receivables Tax refunds due from government	(120,460) (21,006) (62,612) (183,886)	2,555 (10,443) 34,754 359,944
Increase / (decrease) in operating liabilities Retention money payable Trade and other payables	(2,307) (232,749) (235,056)	(2,425) (37,814) (40,239)
Cash (used)/ generated from operations	(278,756)	89,113
Finance cost paid Income tax paid - net of refund Long term deposits - net	(166,467) - 205	(321,725) 15,544 (1,861)
Net cash used in operating activities	(445,018)	(218,929)
CASH FLOWS FROM INVESTING ACTIVITIES Capital work in progress incurred Proceeds from disposal of operating fixed assets Net cash generated from/ (used) in investing activities	(15,608) 582,021 566,413	(2,113) 55 (2,058)
CASH FLOWS FROM FINANCING ACTIVITIES Short term borrowings acquired from banking companies Payment of lease liability including prepayments Borrowings from related party - Holding Company Net cash generated from/ (used) in financing activities	(728,422) (3,415) 741,929 10,092	(113,026) (8,184) (174,380) (295,590)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 11  CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD 11	131,487 72,574 204,061	(516,577) 136,968 (379,609)

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

**LAHORE** February 24, 2022 **Syed Shahid Ali** Chief Executive Officer Mohtashim Aftab Group Chief Financial Officer Syed Sheharyar Ali Director

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the half year ended December 31, 2021

				Capital reserve	2	Revenue reserve	
	Certificate Capital	Deposit for purchase of certificates	Certificate premium	Statutory Reserve	Surplus on revaluation of property, plant and equipment	" Accumulated loss "	Total
			(Ri	upees in thous	and)		
Balance as at 01 July 2020	1,956,000	=	1,952,870	511,941	407,835	(7,195,434)	(2,366,788)
Total comprehensive loss for the period						·	
Loss after taxation	-	-	-	-	-	(724,279)	(724,279)
Other comprehensive income	-	=	-	-	-	-	-
	-	-	-	-	-	(724,279)	(724,279)
Surplus transferred to accumulated loss on account of incremental depreciation charged during the period net of deferred tax	_	=	=	_	(989)	989	=
Balance as at 31 December 2020	1,956,000	_	1.952.870	511.941	406.846	(7.918.724)	(3.091.067)
Total comprehensive loss for the period							
Loss after taxation	-	-	-	-	-	106,809	106,809
Other comprehensive income	=	=	-	-	1,017,754		1,017,754
	-	-	-	-	1,017,754	106,809	1,124,563
Transactions with the entity's owners							
Surplus transferred to accumulated loss on account of incremental depreciation charged during the period – net of deferred tax	_	-	-	_	(1,128)	1,128	-
Conversion of borrowings from Treet Corporation Limited (TCL) into certificate capital	5,044,000	-	=	=	=	-	5,044,000
Transfered from short terms borrowings-TCL	-	1,835,904					1,835,904
Balance as at 30 June 2021	7,000,000	1,835,904	1,952,870	511,941	1,423,472	(7,810,787)	4,913,400
Issuance of certificates against deposit for purchase of certificates	1,835,904	(1,835,904)					
Total comprehensive loss for the period							
Loss after taxation						(65,327)	(65,327)
Other comprehensive income	-	-	-	-	-	-	-
						(65,327)	(65,327)
Revaluation surplus transferred of non-current assets held for sale					(144,950)	144,950	
Surplus transferred to accumulated loss on account of incremental depreciation charged during the period - net of deferred tax					(20,919)	20,919	
Balance as at December 31, 2021	8,835,904	-	1,952,870	511,941	1,257,603	(7,710,245)	4,848,073

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

LAHORE February 24, 2022

Syed Shahid Ali

Mohtashim Aftab Chief Executive Officer Group Chief Financial Officer Syed Sheharyar Ali Director



For the half year ended December 31, 2021

# 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 First Treet Manufacturing Modaraba ("the Modaraba") is a multipurpose, perpetual and multi dimensional Modaraba formed on 27 July 2005 under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and rules framed there-under and is managed by Treet Holdings Limited (a wholly owned subsidiary of Treet Corporation Limited, a parent company of the Modaraba), incorporated in Pakistan under the (repealed) Companies Ordinance, 1984 (now Companies Act, 2017) and registered with the Registrar of Modaraba Companies. The registered office of the Modaraba is situated at 72 B, Kot Lakhpat, Industrial Area, Lahore. The Modaraba is listed on Pakistan Stock Exchange Limited (Formerly Lahore Stock Exchange (Guarantee) Limited). The Modaraba is engaged in the manufacture and sale of corrugated boxes, soaps and batteries.
- 1.2 As previously reported in the annual report of the Modaraba for the year ended June 30, 2021 that the Modaraba is incurring gross losses in the previous years and net loss after tax of Rs. 65.327 million (December 31, 2020: Rs. 724.279 million) during the half year, whereas its accumulated loss of Rs. 7,710.245 million (June 30, 2021: Rs. 7,810.787 million). The Modaraba has also shown adverse current ratio at the terminal dates. These conditions indicate the existence of material uncertainty about the conditions and events regarding the future operations of the Modaraba which may cast significant doubt about the Modaraba's ability to continue as a going concern and, therefore, the Modaraba may be unable to realize its assets and discharge its liabilities in the normal course of business.

However, these financial statements have been prepared using going concern assumption based on following mitigating factors.

### 1) Working capital improvement:

A major review of inventories was conducted at all levels to free up cash. With improved plant reliability and sourcing efficiency, a considerable reduction in average WIP has been achieved and optimized in line with seasonal demand for different product variant.

# 2) Prices rationalization:

Battery pricing was continually reviewed in line with competitors and market dynamics. In line with the pricing strategy since July 2021, four (4) price increases have been made which were absorbed by the market. These price increases range between 10–26% (on selected SKUs).

In view of the above mitigation plans, the management believes that Modaraba will continue to operate as a profitable venture in foreseeable future, and in fact has shown a gross profit of Rs. 205.198 million for the half year ended December 31, 2021. Accordingly, the going concern assumption used by the management in the preparation of these financial statements is appropriate.

# 3) Improvement in plant efficiency:

A completely new approach has been adopted in manufacturing to holistically address all efficiency improvement areas. Some key highlights include:

- Implementation of OEE (Overall Equipment Efficiency) based continuous improvement program.
- Conversion of project from LPG to Natural Gas initiated.
- Process wastage reduction and capturing in-house recycling opportunities.
- Marked improvement in plant reliability and service levels.

#### 4) Reduction in administrative costs:

Following up on resource localization approach, the battery plant operations are now being fully managed by trained local team. This has resulted in considerable overhead reduction. The local team is supported by only one Korean expat in the domain of R&D and Quality.

For the half year ended December 31, 2021

In case of corrugation segment, the prices of the products have much improved and rationalized over the year and the Modaraba has successfully passed on the cost increase effect of the factor's inputs to the customers. Apart from this, a better sales management by focusing on high margin customers, cost controlling and improving plant operational efficiency has resulted in improved margins.

# 5) Loan/ Support from Holding Company

TCL is committed to provide support to the modaraba with regard to its operational, administrative and financial needs whenever it requires. It is evident from the financials that during the period under review, TCL has lent a net loan amounting to Rs. 745.673 million to ensure smooth operations of the Modaraba. Apart from this, the involvement of TCL's senior management in decision making and effective planning has brought about significant improvements in cost rationalization and material to sales ratio particularly in battery segment. This is evident from the volume growth in battery segment of 24.06%.

#### 6) Sale of land

During the period, the Modaraba has sold an excessive land measuring 18 Kanal and 11 Marla situated at Mauza Bhoo Battian, Tehsil Raiwind, District Lahore against the sale consideration of Rs. 600 million resulting in net profit on disposal amounting to Rs. 201.725 million.

#### BASIS OF PREPARATION

These condensed interim financial statements are un-audited and has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting (IAS-34) and the requirements of the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980, Modaraba Companies and Modaraba Rules, 1981 and Prudential Regulations for Modarabas issued by the Securities and Exchange Commission of Pakistan (the Modaraba Regulations). In case above requirements of applicable accounting standards differ, the provisions of or directives issued under the Modaraba Companies and Modaraba (Floatation ans Control) Ordinance, 1980 and The Modaraba Companies and Modaraba Rules, 1981 and decleration issued by Securities and Exchange Commission of Pakistan shall prevail. The disclosures in these condensed interim financial statements do not include all the information reported in audited annual financial statements and should therefore be read in conjunction with the financial statements for the year ended June 30, 2021.

#### 3. SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2021.

# 3.2 Standards and amendments to published accounting and reporting standards which were effective during the half year ended December 31, 2021

There are other new standards which are effective from 01 July, 2021 but they do not have a material effect on the Modaraba's condensed interim financial statements.

#### 3.3 Standards and amendments to approved accounting and reporting standards that are not yet effective

There are other new standards and certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Modaraba's annual accounting periods beginning on or after July 1, 2021. However, these standards, amendments and interpretations will not have any significant impact on the financial reporting of the Modaraba and, therefore, have not been disclosed in these condensed interim financial statements.



For the half year ended December 31, 2021

			Un-audited	Audited
			31 December	30 June
			2021	2021
	Not	e	(Rupees ii	n thousand)
4.	PROPERTY, PLANT AND EQUIPMENT			
			0115105	0.500.500
	Operating fixed assets 4.		8,445,486	8,600,603
	Capital work-in-progress 4.2	2	14,261	
			8,459,747	8,600,603
4.1	Operating fixed assets			
	Opening balance - net book value		8,600,603	6,891,552
	Addition during the period/ year		-	243
	Impact of revaluation surplus		-	2,321,168
	Transfer from capital work in progress		1,347	162,612
	Assets disposed off/ transferred to held for sale			(380,275)
	Depreciation charged during the period / year 4.1	.2	(156,464)	(394,697)
	Closing balance - net book value		8,445,486	8,600,603

- **4.1.1** The operating fixed assets include a freehold land measuring 40 acres having value of Rs. 328 million (June 30, 2021: Rs. 328 million) situated at Sahianwala Faisalabad. This land is in possession and in use of the Modaraba since acquisition and all the obligations had been duly paid there-against. However, legal title of the land is in the process of being transferred in the name of the Modaraba.
- 4.1.2 The depreciation charge for the period / year has been allocated as under:

	Cost of Sales		
	Packaging solutions - corrugated boxes 13.1	14,305	28,020
	Soaps 13.2	1,796	3,225
	Batteries 13.3	135,467	356,818
	Administration and general expenses	4,820	6,474
	Selling and distribution expenses	76	160
		156,464	394,697
4.2	Capital work in progress		
	The breakup of this head of account is as under:		
	Civil works	2,791	=
	Plant and machinery	11,391	=
	Furniture and fittings	79	
		14,261	=

For the half year ended December 31, 2021

	Notes	Un-audited 31 December 2021 (Rupees i	Audited 30 June 2021 n thousand)
5	RIGHT-OF-USE ASSET (ROU)		
5	Cost as at December 31, / June 30, 2021		
	Opening balance	62,607	78,259
	Less:		,
	Depreciation charge for the period / year 5.1	(2,559)	(15,652)
	Disposal of right-of-use asset	(39,277)	-
	Closing balance - net book value	20,771	62,607
			_
	Useful life/ Lease term	6 years	6 years
5.1	The depreciation charge for the period/ year on the right-of-use asset has been allocated as:		
	Cost of sales - Soap segment 13.2	-	10,534
	Selling and distribution expenses - battery segment	2,559	5,118
	Closing balance - net book value	2,559	15,652
6	STOCK IN TRADE		
	Raw material and chemicals 6.1	555,959	632,031
	Packing material	41,961	37,093
	Work-in-process	381,362	355,989
	Finished goods	171,059	111,263
		1,150,341	1,136,376

<sup>6.1</sup> Raw material and chemicals include stock in transit amounting to Rs. 1.20 million (June 30, 2021: Rs. Nil).

<sup>6.2</sup> The stock-in-trade of battery segments has been written down to net realizable value by Rs. Nil (June 30, 2021: Rs. 2.434 million), which is duly recognized in the cost of sales in accordance with the requirements of IAS – 2.

7	Advances, deposits, prepayments and other receivables -	7.1	108,174	87,168
	considered good			

<sup>7.1</sup> This includes Rs. 4.324 million (June 30, 2021: Rs. 2.898 million) as advances to suppliers and Rs. nil (June 30, 2021: Rs. 6 million) as insurance claim receivable from IGI Insurance Limited, an associated company of the Modaraba.



For the half year ended December 31, 2021

		Note	Un-audited 31 December 2021 (Rupees in	Audited 30 June 2021 thousand)
8	Deferred Taxation			
0	Deferred Taxation			
	Deferred tax liabilities in respect of taxable temporary differences:			
	Accelerated tax depreciation and allowance of assets		1,057,830	1,036,710
	Deferred tax assets in respect of deductible temporary differences:			
	Provision for slow moving/obsolete stores		-	(1,597)
	Provision for doubtful debts		(12,376)	(9,267)
	Provision for warranty		(30,875)	(46,405)
	Lease liability		960	(15,757)
	Unused tax depreciation loss		(647,701)	(577,405)
			(689,992)	(650,431)
	Net deferred tax liability		367,838	386,279
	Deferred tax asset not recognized in the profit and loss account		-	
	Deferred tax liability		(367,838)	(386,279)
	Less:			
	Opening deferred tax liability		(386,279)	(9,272)
	Deferred tax liability attributable to other comprehensive income		-	(387,449)
			(386,279)	(396,721)
	Deferred tax income recognized in the profit and loss account	15	(18,441)	(10,442)
9	SHORT TERM BORROWINGS			
-	From banking companies - secured and profit bearing			
	Running finances - Islamic mode of financing	9.1	3,356,591	4,085,013
	From related parties - unsecured			
	Treet Corporation Limited - Holding company	9.2	1,850,510	1,104,837
	Treet Holdings Limited - Management company		-	3,744
			1,850,510	1,108,581
			5,207,101	5,193,594

# 9.1 Running finances - Islamic mode of financing

These represent Istisna, Murabaha and Karobar Finance facilities obtained from various financial institutions under shariah compliant arrangements to meet working capital requirements, for procurement of raw materials, stocks, chemicals, stores, tools and spare parts and the manufacturing of corrugated boxes, soaps and batteries out of the total sanctioned limits of Rs. 3,457.50 million (June 30, 2021: Rs. 4,257.50 million).

All the short term borrowings from the various financial institutions as disclosed in note 9.1 of these condensed interim financial statements carry profit rates ranging from 3 to 9 Month KIBOR + 0.75% to 2.5% (June 30, 2021: 3 to 9 Month KIBOR + 0.75% to 2.5%) per annum, payable quarterly. Further, these are secured against the 1st/ Joint Pari Passu charge over all present and future current assets, plant and machinery of the Modaraba (including 25% safety margin) and corporate guarantee of TCL.

For the half year ended December 31, 2021

# 9.2 Treet Corporation Limited - Holding company

This represents loan obtained from the above named related party towards the development project, cost of the battery project and working capital requirements of the Modaraba. It is unsecured, carries profit at the weighted average cost of capital of the parent company and was stated to be payable on demand, particularly when the project will have profitable operations and generate sufficient cash flows.

			Un-audited	Audited
			31 December	30 June
			2021	2021
		Note	Rupees i	n '000'
10	TRADE AND OTHER PAYABLES	10.1	1,021,664	1,285,287
10.1	These include balances on account of the following:			
	Associated undertakings			
	IGI Insurance		16,050	-
	Elite Brands Limited		155	61
	Liaqat National Hoapital		146	-
	Auto Technical Services Private Limited		44	-
			16,395	61
11	CASH AND CASH EQUIVALENTS			
	Cash and bank balances		212,620	111,200
	Temporary bank overdraft - unsecured		(8,559)	(38,626)
	Cash and cash equivalents at end of the period		204,061	72,574

# 12 Contingencies and commitments

# 12.1 Contingencies

There are no material changes in contingencies from the preceding annual published financial statements of the Modaraba for the year ended June 30, 2021.

# 12.2 Commitments

Guarantees	44,350	67,245
Outstanding letters of credit	75,037	98,990



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) For the half year ended December 31, 2021

Un-audited Un-audited For the half year ended For the quarter ended 31 December 31 December 31 December 31 December 2021 2021 2021 2021 Note (Rupees in thousand) (Rupees in thousand) 13 COST OF GOODS SOLD Packaging Solutions - Corrugated boxes 13.1 777.470 494.207 423.892 13.2 477.484 199.322 13.3 Batteries 1,767,794 718,755 3,344,869 3,022,748 1,341,969 13.1 Cost of goods sold - Packaging Solutions Raw material Opening stock 178,624 96,102 Add: Purchases 475.152 331,145 427,247 653,776 (104,562) (104,562) Less: Closing stock Raw material consumed 549,214 322,685 32,724 Stores and spares consumed 17,015 Salaries, wages and other benefits 82.196 43.891 Fuel and power 40,630 21,244 Freight and forwarding 29.704 14.329 Depreciation on operating fixed assets 4.1.2 13,325 7,081 Other expenses 21,763 9,648 769.556 435.893 Work-in-process 7.629 10.596 6.350 Add: Opening stock (9,845) Less: Closing stock (9,845)751 (9,845) Cost of goods manufactured 770,307 426,048 Finished goods Add: Opening stock 23.615 14.296 Less: Closing stock (16,452)(16,452) 7,163 (2,156)423,892 777,470

# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) For the half year ended December 31, 2021

			Un-aı	udited	Un-a	udited
			For the half	year ended	For the qu	arter ended
			31 December 2021	31 December 2020	31 December 2021	31 December 2020
		Note	(Rupees in	thousand)	(Rupees ir	thousand)
13.2	Cost of goods sold - Soaps					
	Raw material					
	Opening stock		33,993	30,245	34,350	33,086
	Add : Purchases		218,757	445,202	99,782	203,394
			252,750	475,447	134,132	236,480
	Less : Closing stock		(43,144)	(40,027)	(43,144)	(40,027)
	Raw material consumed		209,606	435,420	90,988	196,453
	Stores and spares consumed		661	1,872	657	966
	Salaries, wages and other benefits		15,747	24,094	7,805	11,840
	Fuel and power		6,981	8,263	3,216	6,529
	Freight and forwarding		4,964	9,173	2,466	4,596
	Depreciation	4.1.2	1,796	2,614	898	1,307
	Depreciation on ROU asset	5.1	_	5.267	_	5.267
	Other expenses		1,894	3,753	925	1,950
	'		241,649	490,456	106,955	228,908
	Work-in-process					,
	Add: Opening stock		-	223	-	-
	Less: Closing stock		-	(537)	-	(537)
			-	(314)	-	(537)
	Cost of goods manufactured		241,649	490,142	106,955	228,371
	Finished goods					
	Add: Opening stock		26,373	23,613	34,353	7,222
	Less: Closing stock		(35,103)	(36,271)	(35,103)	(36,271)
			(8,730) 232,919	(12,658) 477,484	(750) 106,205	(29,049) 199,322
			232,919	477,404	106,205	199,322
13.3	Cost of goods sold - Batteries					
15.5	Raw material					
	Opening stock		517,480	514,329	358,792	254,410
	Add : Purchases		1,494,391	849,402	807,430	562,207
			2,011,871	1,363,731	1,166,222	816,617
	Less : Closing stock		(378,645)	(219,023)	(378,645)	(219,023)
	Raw material consumed		1,633,226	1,144,708	787,577	597,594
	Stores and spares consumed		7,755	20,104	7,755	15,497
	Salaries, wages and other benefits		147,681	149,805	70,873	77,832
	Fuel and power		160,521	119,885	74,933	52,120
	Freight and forwarding		51,950	37,110	27,598	17,780
	Depreciation	4.1.2	135,467	202,818	67,734	66,955
	Other expenses		41,639	39,999	25,485	20,430
			2,178,239	1,714,429	1,061,955	848,208



For the half year ended December 31, 2021

			Un-a	udited	Un-a	udited
			For the half	year ended	For the qu	arter ended
			31 December	31 December	31 December	31 December
			2021	2020	2021	2020
		Note	(Rupees in	thousand)	(Rupees in	thousand)
	Wed to see					
	Work-in-process		2/0250	- (40.264	262.627	202.002
	Add: Opening stock		348,360	418,361	262,637	202,882
	Less: Closing stock		(372,789)	(403,385)	(372,789)	(403,385)
			(24,429)	14,976	(110,152)	(200,503)
			2,153,810	1,729,405	951,803	647,705
	Finished goods		76.557	- 00.500	22.460	424.470
	Add: Opening stock		76,557	98,509	32,469	131,170
	Less: Closing stock		(124,329)	(60,120)	(124,329)	(60,120)
			(47,772)	38,389	(91,860)	71,050
			2,106,038	1,767,794	859,943	718,755
14	Finance cost					
14	Istisna finance		155,628	168,191	88,745	94,928
	Murabaha finance			3,596		2,030
			12,118	-,	5,152	
	Karobar finance		20,968	27,519	11,512	15,532
	Lease liability		906	1,550	453	788
	Exchange loss		6,511	102		50
	Bank charges		2,749	2,640	1,348	1,246
			198,880	203,598	107,210	114,574
15	Taxation					
	Normal tax	15.1	-	-	-	-
	Minimum tax		53,251	44,129	27,321	27,321
	Presumptive tax - exports		-	197	-	197
	Deferred					
	For the period	8	(18,441)		(21,985)	
			34,810	44,326	(5,336)	27,518

<sup>15.1</sup> As the Modaraba has suffered loss before taxation, therefore, no provision for income tax under the normal tax regime or alternate corporate tax is required in the instant case. However, the provision of minimum tax chargeable under section 113 of the Ordinance is now applicable to the Modaraba from tax year 2021 and onwards, as provided by Clause - 11A (XIII) of Part IV of the Second Schedule to the Ordinance, 2001 and accordingly adequate provision for taxation under this section has been accounted for in these condensed interim financial statements. The export proceeds are subject to tax under Final Tax Regime in accordance with section 154 of the Income Tax Ordinance, 2001.

Accordingly, the reconciliation of tax expenses and product of accounting profit multiplied by the applicable tax rate is not applicable.

**Business segments** 

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The Modaraba was engaged into three main business segments, these are as follows.

(i) Manufacture and sale of corrugated boxes (ii) Manufacture and sale of soaps (iii) Manufacture and sale of batteries

				Business!	Business Segments			
	Corrugate	Corrugated Boxes	Soz	Soaps	Bat	Batteries	To	Total
	31 December 2021	31 December 2020	31 December 2021	31 December 31 Decen 2020 2020 (Rupees in thousand)	31 December 2021 thousand)	31 December 2020	31 December 2021	31 December 2020
				-				
Revenue: Inter-segment	1,286	11,136	'	I	'	1	1,286	11,136
Others	1,181,315	827,418	307,660	601,106	2,708,042	2,310,700	4,197,017	3,739,224
Sale of (waste paper and lead)	78,873	51,575	1	ı	589'86	105,969	177,558	157,544
	1,261,474	890,129	307,660	601,106	2,806,727	2,416,669	4,375,861	3,907,904
Less: Sales tax	(178,523)	(120,279)	(51,818)	(101,151)	(464,046)	(332,829)	(694,387)	(554,259)
Trade discount	(16)	(892)	(221)	(325)	(129,809)	(379,880)	(130,121)	(381,097)
Elimination of inter segment sales	(1,286)	(11,136)	1	ı	1	ı	(1,286)	(11,136)
Net revenue	1,081,574	757,822	255,621	069'667	2,212,872	1,703,960	3,550,067	2,961,412
Cost of sales: Inter-segment	'	ı	1,286	11,136	•	ı	1,286	11,136
Others	1,005,912	777,470	232,919	477,484	2,106,038	1,767,794	3,344,869	3,022,748
Elimination of inter segment sales	1	I	(1,286)	(11,136)	•	ı	(1,286)	(11,136)
	1,005,912	777,470	232,919	477,484	2,106,038	1,767,794	3,344,869	3,022,748
Gross profit/ (loss)	75,662	(19,648)	22,702	22,146	106,834	(63,834)	205,198	(61,336)
Operating expenses								
Administrative and general	(13,057)	(15,971)	(2,227)	(8,905)	(30,340)	(169,320)	(42,624)	(194,196)
Selling and distribution	(25,894)	(17,415)	(009)	ı	(173,631)	(203,892)	(200,125)	(221,307)
Other expenses	-	(5,994)	(4,735)	I		1	(4,735)	(5,994)
	(38,951)	(39,380)	(7,562)	(8,905)	(203,971)	(373,212)	(250,484)	(421,497)
Operating profit/ (loss)	36,711	(59,028)	15,140	13,241	(97,137)	(437,046)	(45,286)	(482,833)
Finance rost							(198,880)	(203 598)
Other income							213,649	6,478
Net loss for the period before taxation							(30,517)	(679,953)
Taxation							(34,810)	(44,326)
Net loss for the period after taxation							(65,327)	(724,279)



For the half year ended December 31, 2021

	Corrugated Boxes	ed Boxes	Soaps	Sdi	Batteries	ries	Unallocated	cated	Total	la
	Un-Audited	Audited	Un-Audited	Audited	Un-Audited	Audited	Un-Audited Audited	Audited	Un-Audited	Audited
	31 December	30 June	31 December	30 June	31 December	30 June	31 December	30 June	31 December	30 June
	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021
					(Rupees in thousand)	thousand)				
Segment assets	2,742,010	2,842,388	2,291	12,487	8,967,037	9,144,955	1	_	11,711,338	11,999,821
Segment liabilities	813,519	2,047,007	692,301	1,830,411	4,989,606	2,822,724	367,839	386,280	6,863,265	7,086,422
Depreciation on										
and equipment	16 939	79000	1 796	スクフ氏	977751	361 /,90			156/6/	39/,697

For the half year ended December 31, 2021

#### 17 Transactions with related parties

The related parties comprise subsidiaries, associated undertakings, other related group companies, directors of the Modaraba and key management personnel. The Modaraba in the normal course of business carries out transactions with various related parties. Significant transactions carried out with related parties during the period are as follows:

	<u> </u>	<u> </u>	For the hal	f year ended
Name of parties	Nature of relationship	Nature and description of related party transaction	31 December 2021	31 December 2020
			(Rupees ir	thousand)
Treet Corporation Limited	Holding company	Sale of corrugated boxes	21,018	13,427
		Expenses for operational activities of battery project	-	149,659
		Service charges charged by the party	1,198	17,500
Treet HR Management (Private) Limited	Associated undertaking	Services obtained	5,775	6,525
Packages Limited	Associated undertaking	Purchase of goods	18,802	7,709
IGI Insurance Limited	Associated undertaking	Services obtained	32,451	37,975
Renacon Pharma Limited	Associated undertaking	Sale of corrugated boxes	12,588	8,140
		Sale of batteries	26	68
Ghulab Devi Chest Hospital	Associated undertaking	Donation given to the charitable institution	-	2
Liaqat National Hospital	Associated undertaking	Services obtained	270	-
Elite Brands Limited	Associated undertaking	Sale of soap products	27,724	-
		Services obtained	404	-
Specialized Auto Parts Industries	Associated undertaking	Sale of batteries	96	-
Loads Limited	Associated undertaking	Sale of batteries	130	-

#### 18 IMPACT OF COVID-19 ON THE FINANCIAL STATEMENTS

A novel strain of corona virus (COVID-19) that was classified as a pandemic by the World Health Organization in March 2020, impacting countries globally. This pandemic has significantly affected all segments of economy. The fair value determination at the measurement date has become more challenging due to the uncertainty of the economic impact of COVID-19. The Modaraba expects that going forward these uncertainties would reduce as the impact of COVID-19 on overall economy subsides and management have evaluated and concluded that there is no going concern uncertainty and there are no material implications of COVID-19 impacts that requires disclosures/adjustments in these financial statements.

#### 19 DEMERGER OF BATTERY BUSINESS

The Modaraba is in process of demerging, transferring and vesting of the battery undertaking and business into Treet Battery Limited (TBL) which is subject to the applicable statutory and regulatory approvals. Subsequent to the period end The Honorable Lahore High Court has passed an order on scheme of arrangement for merger/amalgamation (the Scheme) dated 25 January 2022 along with requirements for conducting extra ordinary general meeting scheduled on 02 March 2022. The financial effect of such scheme cannot presently be estimated.



For the half year ended December 31, 2021

# 20 DATE OF AUTHORIZATION FOR ISSUE

These un-audited condensed interim financial statements were authorized for issue by the Board of Directors of the Management Company on February 24, 2022.

#### 21 General

- 21.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
- **21.2** All figures, except for June 30, 2021 figures, appearing in these condensed interim financial statements are un-audited.

**LAHORE** February 24, 2022 Syed Shahid Ali Chief Executive Officer

**Mohtashim Aftab** Group Chief Financial Officer Syed Sheharyar Ali
Director





