# 1st Quarterly Report for the period ended September 30, 2019



"Today's

Accomplishments
were Yesterday's
Impossibilites"

**Treet Corporation Limited** 

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### Company Information

BOARD OF DIRECTORS	Dr. Mrs. Niloufer Qasim Mahdi Syed Shahid Ali Dr. Salman Faridi Syed Sheharyar Ali Muhammad Shafique Anjum Mr. Saulat Said Mr. Imran Azim Mr. Munir K. Bana	Chairperson / Non-Executive Director Chief Executive Officer Independent Director Executive Director Executive Director Non-Executive Director Non-Executive Director Non-Executive Director
BOARD AUDIT COMMITTEE	Dr. Salman Faridi Mr. Imran Azim Mr. Munir K. Bana	Chairman/Member Member Member
HUMAN RESOURCE & REMUNERATION COMMITTEE	Mr. Imran Azim Mr. Munir K. Bana Syed Sheharyar Ali Mr. Muhammad Shafique Anjum Dr. Salman Faridi Mr. Amir Zia Mr. Jahangir Bashir	Chairman Member Member Member Member Member Member
CHIEF FINANCIAL OFFICER	Mr. Amir Zia	
COMPANY SECRETARY	Rana Shakeel Shaukat	
HEAD OF INTERNAL AUDIT	Mr. Muhammad Ali	
EXTERNAL AUDITORS	KPMG Taseer Hadi & Co. Chartered Accountants Lahore.	
INCOME TAX CONSULTANTS	Kreston Hyder Bhimji & Co. Chartered Accountants Lahore.	
LEGAL ADVISORS	Salim & Baig, Advocates - Lahore.	
CORPORATE ADVISORS	Cornelius, Lane & Mufti Legal Advisors &	Solicitors - Lahore.
SHARIAH ADVISOR	Mufti Muhammad Javed Hassan (Only for	First Treet Manufacturing Modaraba)
BANKERS	AL-Barka Bank Pakistan Limited Askari Bank Limited BankIslami Pakistan Limited Dubai Islamic Bank Pakistan Limited Habib Metropolitan Bank Limited MCB Bank Limited National Bank of Pakistan SILK Bank Limited Soneri Bank Limited United Bank Limited	Allied Bank Limited Bank Alfalah Limited Habib Bank Limited Faysal Bank Limited JS Bank Limited Meezan Bank Limited SAMBA Bank Limited SINDH Bank Limited The Bank of Punjab MCB Islamic Bank Limited

REGISTERED OFFICE 72-B, Industrial Area, Kot Lakhpat, Lahore.

Tel: 042-35830881, 35156567 & 35122296

Fax: 042-35114127 & 35215825 E-mail: info@treetonline.com Home Page: www.treetonline.com

SHARE REGISTRAR Corplink (Private) Limited

Wing Arcade, 1-K Commercial, Model Town, Lahore.

Tel: 042-35916714 Fax: 042-35839182

TREET GROUP FACTORIES/ **FACTORIES** 

### Head Office:

72-B, Industrial Area, Kot Lakhpat, Lahore.

Tel: 042-35830881, 35156567 & 35122296

Fax: 042-35114127 & 35215825

Blade/Razor:

Hali Road: P.O. Box No. 308, Hyderabad.

Tel: 0223-880846, 883058 & 883174

Fax: 0223-880172

First Treet Manufacturing Modaraba

(Managed by Treet Holdings Limited)

### Battery project

Faisalabad Industrial Estate Development and Management Company (FIEDMC)M-3 Motorway City, Sahianwala Interchange, Faisalabad.

### Packaging Solutions - Corrugation

22- K.M. Ferozepur Road, Kachha Tiba, Rohi Nala,

Lahore. Tel: (042) 8555848

### Soap Division

80-K.M. G.T. Road, Gujranwala.

### Treet Holdings Limited

(A wholly owned subsidiary of Treet Corporation Limited)

### Bike Project

72-B, Industrial Area, Kot Lakhpat, Lahore.

### Renacon Pharma Limited

18 - k.m., Ferozepur Road, Opp. Nishter Colony, Lahore.

T: [+92 - 42] 35401847, 35401852, 35401851

### Educational Project under Global Arts Limited.

Raiwind Road Lahore.

**GROUP COMPANIES / OFFICES** 

### Treet Holdings Limited

(A wholly owned subsidiary of Treet Corporation Limited)

72-B, Industrial Area, Kot Lakhpat, Lahore.

### First Treet Manufacturing Modaraba

(Managed by Treet Holdings Limited)

Principal Place of Business:

72-B, Industrial Area, Kot Lakhpat, Lahore.

### Treet HR Management (Private) Limited

(A wholly owned subsidiary of Treet Holdings Limited) 72-B, Industrial Area, Kot Lakhpat, Lahore.

### **Treet Power Limited**

(A wholly owned subsidiary of Treet Holdings Limited) 72-B, Industrial Area, Kot Lakhpat, Lahore.

### Global Arts Limited

(A wholly owned subsidiary of Treet Corporation Limited) 72-B, Industrial Area, Kot Lakhpat, Lahore.

### Society for Cultural Education

(70% subsidiary of Treet Corporation Limited) 72-B, Industrial Area, Kot Lakhpat, Lahore.

### Renacon Pharma Limited

18 - k.m., Ferozepur Road, Opp. Nishter Colony, Lahore. T: [+92 - 42] 35401847, 35401852, 35401851

KARACHI OFFICE 6-B (A-1) Saaed Ha

6-B (A-1) Saaed Hai Road, Muhammad Ali Co-operative Society, Karachi.

Tel: 021-34372270-1

Fax: 021-34372272

### **Directors' Review**

The directors of your company are pleased to present un-audited consolidated financial statements for the 1st Quarter ending on September 30, 2019.

### Financial Performance

Following is the summary of comparative financial results\*

Three Months Ended							
	Septembe	er 30, 2019	Septemb	oer 30, 2018	% Change		
(Rupees in thousand)	Treet	Consolidated	Treet	Consolidated	(1) 21.22 (2)	(2) 21/21/1/	
	(1)	(2)	(3)	(4)	(1) over (3)	(2) over (4)	
Sales (net)	1,717,514	3,350,942	1,569,070	2,714,318	9.46%	23.45%	
Gross Profit	770,696	582,323	522,606	372,746	47.47%	56.23%	
Operating Profit	475,368	108,168	193,629	(80,898)	145.50%	-233.71%	
Profit before taxation	185,573	(216,236)	16,227	(220,585)	1043.61%	-1.97%	
Provision for taxation	(45,881)	(46,433)	26,723	17,196	-271.69%	-370.02%	
Profit after taxation	139,692	(262,669)	42,950	(203,389)	225.24%	29.15%	
EPS (in Rupees)	0.84	(1.59)	0.27	(1.24)	211.11%	28.23%	

### OPERATIONAL PERFORMANCE IS DESCRIBED BELOW:

	2019-2020	2019-2020	2019-2020		2018-2019	2018-2019	2018-2019
(Rupees in thousand)	Sales	COGS	Gross Profit		Sales	COGS	Gross Profit
Corrugation	497,237	477,884	19,353	10.12%	451,537	399,746	51,791
Soap	273,855	231,071	42,784	24.17%	220,544	198,388	22,156
Battery	718,183	974,447	(256,264)	85.63%	386,893	568,611	(181,718)
Blade/Razors	1,696,092	932,558	763,534	8.92%	1,557,252	1,017,421	539,831
Trading	25,643	18,543	7,100	171.21%	9,455	21,724	(12,269)
Pharma	112,988	104,765	8,223	50.64%	75,004	51,224	23,780
Bike	37,917	40,324	(2,407)	-51.25%	77,781	84,458	(6,677)
	3,361,915	2,779,592	582,323	21.00%	2,778,466	2,341,572	436,894

### \* Adjusted for scrap & inter segment sale.

- Blade/disposable business showed increase in local market as well as in export markets and margins are improved;
- Soaps sales showed impressive increase in sales including margins;
- Corrugation maintained its sales and margins;
- Battery Segment has shown its negative margins due lack of economies of scale in its initial years of operation. Moreover, utilities costs are high due to diesel generation. But this will be calm down in the coming months since Company's own grid is installed and functioning:
  - Financial costs related to the project. Your Company is making full efforts to achieve positive EBITDA in Financial Year 2019-2020 and overall operations have enough positive cash flows to pay its borrowing costs. Moreover, various financial plans are underway to bring borrowing levels down this year.
  - Motor Bike segment showed decrease in volumes and margins;
  - Pharmaceutical business margins are declined due to increased salaries and increased cost of inputs. However, prices are being rationalized and R&D is being done to economize the packaging costs which is major input cost in this industry;
  - Educational project is kicked off in September 2018. Donation from the Company will be reduced gradually;

### Financial Planning

Your Company has embarked various projects and strongly believes in promising future of the Country. Moreover, your Company is managing business risk through its diversification strategy. We have following projects that are either materialized recently or will be operational next financial year i.e. 2020-2021.

Project	Туре	Funds Deployed
Lead Acid Battery	New Project – Operational in February	Rs. 7.75 billion*
	2018	
Educational Project	New Project – Operational in September	Rs. 1.60 billion
	2018	
Pharmaceutical Business	Expansion / Concentric Diversification –	Rs. 1.50 ~ Rs.1.80 billion
	Under Progress	
Chemical Business / Pharmaceutical	New Trading Business – Operational	Rs. 0.10~ 0.30 billion
Trading		
		Rs. 10.95~ 11.45 billion

<sup>\*</sup>it includes financial expenses incurred against project and pre-operational expenses capitalized but does not include sales tax refunds (Rs. 1.00billion (appx)), operational losses (Rs. 2.50 billion) and working capital (2.25 billion).

Investment decision determines our business risk but financial decision governs financial risk; Your Company's general financial philosophy is to finance the long term (perpetual) project with the perpetual financing. Although law of the Country favors debts instruments for taxation purpose but we are managing our taxation either though our group structure or through hybrid instruments.

Your Company has raised Rs. 4.00 billion (app) in FY 2015-2016. Rest of the requirements are either met internally [e.g. operating cash flows, disposal of short term investments etc.] or through bridge short term financing. Your Company has various plans to pay off this short term financing but due to non-conducive business environment [and resultant plunge in stock market], implementation of these financial plan are either delayed or put on hold. One of the plan is [that is now put on hold] to meet the funding requirements of Pharmaceutical business that is already communicated to the PSX is through IPO/book building process in the listing process and rest of the plans will be communicated to the PSX as soon it is finalized/approved (e.g. issuance of preference shares, SUKUK, disposal of Modaraba certificates etc.).

### Summary of Financing Transactions / Plan:

Transaction	Amount (Rs. in million)	Status		
Right Issue made in 2015-2016	4,000	Completed		
Issuance of Sukuk	1,000	Under Process (approval from		
		Shareholders is already obtained)		
Issuance of Preference Share	1,000	Under Process (approval from		
		Shareholders is already obtained) but		
		waiting for market to be conducive		
IPO/Book Building – Renacon	625~875	Under Process – Application is already		
Pharmaceutical Business		filed with PSX / Alternatively is to seek		
		private placement if market conditions		
		are not conducive		
Other Sources	4,000 ~ 5,000	Under Planning Stage [e.g. export		
		related financing, spinning of battery		
		unit through restructuring scheme and		
		subsequent fund raising in Treet Battery		
		Limited (Rs 4.00 billion]		
	10,625 ~ 11,875			

Current borrowing level is Rs. 13.00 billion ~ Rs. 14.00 and with the above measures it will be reduced to 5.00 ~ 6.00 billion which is mainly due to increased working capital and advance sales tax paid at import stage [Rs. 1.00 billion that is carried forward sales tax] and will be adjusted in the coming months (and accordingly borrowings will be reduced).

What is important to understand is we are raising capital now to finance the new projects but earnings will come in future (and incurring operational losses till the economies of scale is achieved through high sales volumes) thus increasing capital base is reducing EPS (even negative) and it may in turn result into Price to Book Value to be less than 1 in the short run. Second trade off comes from the group structure that to follow the 100% owned companies (or just one company) or raising capital in each Company / or Project.

Management of your Company is making full efforts to reduce its financial costs [that is now hovering around 15% [from 6% when these projects are envisaged and harnessed] either through IPO/Book Building process, right issues [if market turns conducive] or to seek private equity placement. Moreover, your Company also seeking export related finance (which is cheaper) as export volumes particularly in battery segment.

### Acknowledgements

We place on record our gratitude to our valued customers for their confidence in our products and pledge to provide them the best quality in continually improving our products. We would also like to thank all our colleagues, management and factory staff who are strongly committed to their work as the success of your Company is built around their efforts. We also thank our shareholders for their confidence in our Company and assure them that we are committed to do our best to ensure best rewards for their investment in the Company.

**Syed Shahid Ali** Chief Executive Officer

**CONSOLIDATED** 

# FINANCIAL STATEMENTS

For the period ended September 30, 2019

### **Condensed interim consolidated** statement of financial position (un-audited)

As at September 30, 2019

		September 2019	June 2019
		Un-audited	Audited
	Note	(Rupees in t	housand)
Property, plant and equipment		17,576,150	17,836,757
Investment property		12,895	12,896
Long term investments		485,335	478,297
Long term loans and deposits		68,157	48,187
Deferred tax asset		-	
		18,142,537	18,376,137
Current assets			
Stores and spares		286,834	286,834
Stock-in-trade		3,245,212	2,956,983
Trade debts - unsecured considered good		1,146,475	1,235,283
Short term investments		435,316	435,348
Loans, advances, deposits, prepayments and other receivables		2,210,598	2,573,504
Cash and bank balances		567,060	358,990
		7,891,495	7,846,942
Current liabilities		470463	204.266
Current portion of non-current liabilities		178,163	201,266
Finance under mark-up-arrangements - secured		13,524,696	13,066,427
Trade and other payables		1,340,280	1,777,075
Provision for taxation		176,900	143,611
		15,220,039	15,188,379
Net current assets		(7,328,544)	(7,341,437)
Non-current liabilities			
Long term deposits		21,635	1,214
Participation term finance certificates		-	-
Deferred liabilities		572,080	547,817
		593,715	549,031
Contingencies and commitments	5	-	
Net assets	-	10,220,278	10,485,669
FINANCED BY:			
Issued, subscribed and paid-up capital		1,654,508	1,654,508
Reserves		5,452,930	5,455,651
Unappropriated profit		(1,850,024)	(1,606,263)
Surplus on revaluation of fixed assets		4,639,275	4,642,427
SHARE HOLDERS' EQUITY		9,896,689	10,146,323
Minority Interest		323,589	339,346

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

**Syed Shahid Ali** Chief Executive Officer Muhammad Shafique Anjum
Director

June 2019

September 2019

# **Condensed interim consolidated** statement of profit or loss account (un-audited) For the period ended September 30, 2019

		3 Month	s ended	
		July to September 2019	July to September 2018	
	Note	(Rupees in	thousand)	
Revenue and sales -net	6	3,350,942	2,714,318	
Cost of goods sold	7	(2,768,619)	(2,341,572)	
Gross profit		582,323	372,746	
Operating expenses :				
- Administrative expenses		(116,363)	(143,453)	
- Selling & distribution expenses		(357,792)	(310,191)	
		(474,155)	(453,644)	
Operating profit / (loss)		108,168	(80,898)	
Other income		10,969	99,990	
		119,137	19,092	
Financial expenses		(321,923)	(202,775)	
Financial charges Treet-PTC		-	(43,286)	
Share of profit of associate		-	7,655	
		(202,786)	(219,314)	
Workers' Profit Participation Fund		(9,461)	(1,061)	
Workers' Welfare Fund		(3,989)	(210)	
		(13,450)	(1,271)	
(Loss) / profit before taxation		(216,236)	(220,585)	
Taxation				
- Group		(46,433)	19,805	
- Associated company		-	(2,609)	
(Loss) / Profit after taxation		(262,669)	(203,389)	
Profit attributable to minority interest		15,756	4,339	
(Loss) / Profit attributable to group		(246,913)	(199,050)	
(Loss) / earnings per share from continued operation		(1.59)	(1.24)	

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

# **Condensed interim consolidated** statement of comprehensive income (un-audited) For the period ended September 30, 2019

	3 Month	s ended
	July to	July to
	September	September
	2019	2018
	(Rupees in	thousand)
(Loss) / profit after taxation	(246,913)	(199,050)
Other comprehensive income		
Available -for -sale financial assets		
Transfer to profit and loss account on disposal	_	-
	-	-
Total comprehensive (loss) / income for the period	(246,913)	(199,050)

Appropriations have been reflected in the statement of changes in equity.

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# **Condensed interim consolidated** statement of cash flows (un-audited) For the period ended September 30, 2019

	July to September 2019 (Rupees in	July to September 2018 thousand)
CASH FLOW FROM OPERATING ACTIVITIES	•	
(Loss) / profit before taxation	(216,236)	(220,585)
Adjustments for non-cash items :		
Financial charges for the period	321,923	202,775
Financial charges Treet-PTC	-	43,286
Depreciation on property, plant and equipment	199,309	191,748
Provision for gratuity	11,793	7,415
Provision for superannuation fund scheme	9,876	7,034
Profit on bank deposits	(4,127)	(5,513)
Profit on disposal of investment held for trading	(9,184)	7,945
Impairment on available for sale Investment transferred from equity	(7,038)	_
Share of profit from associated company	-	(7,655)
Employees share option scheme (ESOS)	(9,759)	_
Provision for WPPF and WWF	13,450	1,271
(Gain) / loss on sale of fixed assets	(7,434)	(30,651)
	518,809	417,655
Operating profit before working capital changes	302,573	197,070
(Increase) / decrease in operating assets :		
Stock-in-trade	(288,229)	(1,171,873)
Trade debts	88,808	(203,899)
Short term investments	9,216	(21,187)
Loans, advances, deposits, prepayments and other receivables	408,344	(670,037)
	218,139	(2,066,996)
Increase / (decrease) in operating liabilities		
Trade and other payables	(458,590)	353,459
Cash generated from operations	62,122	(1,516,467)
Financial charges paid	(320,254)	(152,265)
Taxes paid	(45,438)	(60,120)
WPPF and WWF	6	(224)
Payment to gratuity fund	21,243	(14,049)
Payment to superannuation fund	(18,650)	(8,738)
	(363,093)	(235,396)
Net cash from operating activities	(300,971)	(1,751,863)

# **Condensed interim consolidated** statement of cash flows (un-audited) For the period ended September 30, 2019

	July to September 2019 (Rupees in	July to September 2018 thousand)
CASH FLOW FROM INVESTING ACTIVITIES	•	
Capital expenditure incurred	(7,193)	(92,550)
Proceeds from sale of fixed assets	75,925	43,757
Long term deposits	(19,970)	5,587
Profit received on bank deposits	4,127	5,513
Net cash outflow from investing activities	52,889	(37,693)
CASH FLOW FROM FINANCING ACTIVITIES		
Share capital		
Long Term Deposits	(2,682)	(88,590)
Dividend paid	565	(9)
Net cash from financing activities	(2,117)	(88,599)
NET INCREASE IN CASH AND CASH EQUIVALENTS	(250,199)	(1,878,155)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	(12,707,437)	(8,582,194)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	(12,957,636)	(10,460,349)
CASH AND CASH EQUIVALENTS		
Cash and bank balances	567,060	539,689
Finance under mark-up arrangements	(13,524,696)	(11,000,038)
	(12,957,636)	(10,460,349)

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

### **Condensed interim consolidated** statement of changes in shareholders equity (un-audited)

For the period ended September 30, 2019

	Share Capital	Advance against is- sue of share capital	Capital Reserve	Fair Value Reserve	Statutory Reserve	Surplus on revaluaiton of land buildings - net of tax	Employee stock option compensa- tion reserve	General Reserve	Unappro- priated Profit	Total
					-(Rupees in t	housand)				
Balance as on June 30, 2018 as previously reported	1,600,846	-	4,492,923	1,654	511,941	1,301,777	-	266,400	532,119	8,707,660
Effect of retrospective application of change in an accounting policy	-	-	-	-	-	-		-	-	
Balance as on June 30, 2019	1,600,846	-	4,492,923	1,654	511,941	1,301,777	-	266,400	532,119	8,707,660
Total comprehensive income for the period	-	-	-	-	-	-	-	-	(199,050)	(199,050)
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	-	-	-	-	-	(3,149)	-	-	3,149	-
Balance as on September 30, 2018	1,600,846	-	4,492,923	1,654	511,941	1,298,628	-	266,400	336,218	8,508,610
Balance as on June 30, 2019	1,654,508	-	4,674,250	(7,462)	511,941	4,642,427	10,522	266,400	(1,606,263)	10,146,323
Reversal of Expenses under ESOS	-	-	-	-	-	-	(9,759)	-	-	(9,759)
Reversal of Impairment	-	-	-	7,038	-	-	-	-	-	7,038
Total comprehensive income for the period	-	-	-	-	-	-	-	-	(246,913)	(246,913)
Incremental depreciation										
transferred from surplus on										
revaluation of property, plant										
and equipment						(3,152)			3,152	
Balance as on September 30, 2019	1,654,508	-	4,674,250	(424)	511,941	4,639,275	763	266,400	(1,850,024)	9,896,689

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

5 The half Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

For the period ended September 30, 2019

### 1. STATUS AND NATURE OF THE BUSINESS

The Group comprises:

### Holding Company

Treet Corporation Limited (TCL)

### Subsidiary Companies / Undertakings

Treet Holdings Limited (THL)
First Treet Manufacturing Modaraba (FTMM)
Treet HR Management (Private) Limited (THRM)
Global Arts Limited (GAL)
Treet Power Limited (TPL)
Society for Cultural Education (SCE)
Renacon Pharma Limited (RPL)
Treet Battery Limited (TBL)

- 1.1 Treet Corporation Limited (the holding Company) was incorporated in Pakistan on 22 January 1977 as a Public Limited Company under the Companies Act, 1913. Its shares are listed on Pakistan Stock Exchange Limited. The principal activity of the holding company is to manufacture and sell razors and razor blades along with other trading activities. The registered office of the holding company is situated at 72-B, Industrial Area Kot Lakhpat, Lahore.
- 1.2 Treet Holdings Limited was incorporated in Pakistan on 21 October 2004 as a Private Limited Company under the Companies Ordinance, 1984. Global Econo Trade Limited commenced its commercial operations from 01 January 2005. The principal activity of the company is the business of manufacturing and sale of bikes. The company was converted into Public Limited Company (unlisted), and the name and objects of the company have also been changed from that of Global Econo Trade (Private) Limited to Treet Holdings Limited w.e.f June 03, 2015 after complying with the legal formalities. Its registered office is situated at 72 B, Industrial Area Kot Lakhpat, Lahore.
- 1.3 First Treet Manufacturing Modaraba ("the Modaraba") is a multipurpose, perpetual and multi dimensional Modaraba formed on 27 July 2005 under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and rules framed there-under and is managed by Treet Holdings Limited (a wholly owned subsidiary of Treet Corporation Limited), incorporated in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and registered with the Registrar of Modaraba Companies. The registered office of the Modaraba is situated at 72 B, Kot Lakhpat, Industrial Area, Lahore. The Modaraba is listed on Pakistan Stock Exchange Limited. The Modaraba is engaged in the manufacture and sale of corrugated boxes, soaps and batteries.
- 1.4 Treet HR Management (Private) Limited was incorporated in Pakistan on September 18, 2006 as a Private Limited Company under the Companies Ordinance, 1984. The company is engaged in the business of rendering professional & technical services and providing related workforce to the host companies / customers under service agreements. The name of the company has been changed from TCL Labor-Hire Company (Private) Limited to Treet HR Management (Private) Limited with effect from December 31, 2014 after complying with the legal formalities. The registered office of the company is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore. The company is a wholly owned subsidiary of Treet Holdings Limited , which is also a wholly owned subsidiary of Treet Corporation Limited an ultimate parent, a listed company.

For the period ended September 30, 2019

- 1.5 Global Art Limited was incorporated in Pakistan on October 26, 2007 as a Private Limited Company under the Companies Ordinance, 1984. The company was engaged in the business of whole range of industrial, administrative, technical and accounting controls as well as janitorial and premises maintenance, providing of contractual employment and supply of labor. The company was converted into Public Limited Company (unlisted), and the name and the objects of the company had also been changed from that of Treet Services Limited to Global Arts Limited with effect from July 23, 2014 after complying with the legal formalities. The Company is now engaged to promote, establish, run, manage, and maintain educational institutions, colleges of arts, research, sciences, information technology and business administration. The company is a subsidiary of Treet Corporation Limited an ultimate parent company. The registered office of the company is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.
- Treet Power Limited was incorporated on 20 November 2007 in Pakistan as an unquoted Public Limited Company 1.6 under the Companies Ordinance, 1984. At present Treet Power Limited is planning to set up an electric power generation project for generating, distribution and selling of electric power. Its registered office is situated at 72-B, Industrial Area Kot Lakhpat, Lahore.
- 1.7 Society for Cultural Education (SCE) is a Society registered under the Societies Registration Act, XXI of 1860, and having its Registered/Head Office at, 72-B, Kotlakhpat Industrial Area, Lahore. Object clauses include to establish, construct, run, maintain and manage schools, professional schools and colleges, universities, coaching classes, offices, libraries, information centers and other institutions for imparting moral, academic and technical education to children and adults and to promote and encourage the study of all arts, sciences, culture, history and general knowledge, subject to necessary permissions from regulatory bodies, if any and to take over running business of, or affiliate with or obtain affiliation from, any universities, colleges, schools, educational institutes, information centers and/or any other institutions etc.

Treet Corporation Limited is entitled to nominate 70% of the members as well as governing body of the Society. The remaining members are to be nominated by PSV (Private) Limited another Company that is being governed by Professor Pervaiz Vandal and Professor Sajida H. Vandal who are veterans of this field and renowned for their contribution towards Culture and Art.

SCE, being a body corporate, is a subsidiary of the Company in terms of Section 3 of the Companies Ordinance, 1984, since Company is entitled to nominate majority of the governing body of SCE and pursuant to directions given by Securities and Exchange Commission of Pakistan vide letter no. EMD/233/613/2002-826 dated February 24, 2016. Company is circulating the balance sheet and a statement of expenditure pertaining to SCE along with the Financial Statements of the Company.

- Renacon Pharma Limited (RPL) was incorporated on 07 July 2009 as a Private Limited Company under the 18 Companies Ordinance, 1984. The company was converted into Public Limited Company (unlisted) on 27 January 2017 after complying with the legal formalities. The Company engaged in the business of manufacturing of all types of formulations of Hemodialysis Concentrate in powder and solution form for all brands of machines. Treet Corporaiton Limited has acquired 58.16% equity stake in the company on 18 January 2017. The registered office of the company is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.
- 1.9 Treet Battery Limited was incorporated on 22 February 2019 in Pakistan under the Companies Act, 2017 and in the process of initiating its operations by the period end. The Company will carry out business as manufacturers, assemblers, processors, producers, suppliers, sellers, importers, exporters, makers, fabricators and dealers in all batteries including but not limited to lead acid batteries, deep cycle batteries, lithium batteries, nickel cadmimum batteries, nickel metal hydride batteries, absorbed glass mat (AGM) batteries, Gel batteries used in or required for industrial, transport, commercial and domestic and any other purpose. The registered office of the Company is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.

### BASIS OF PREPARATION

This condensed interim financial information is un-audited and has been prepared in accordance with the requirements of the approved Accounting Standards as applicable in Pakistan relating to Interim Financial Reporting. This condensed interim financial information does not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2019.

For the period ended September 30, 2019

### 3 ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim consolidated financial information are the same as those applied in preparation of the financial statements for the year ended 30 June 2019.

### 4 ESTIMATES

The preparation of condensed Interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimates uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2019.

### 5 CONTINGENCIES AND COMMITMENTS

There is no material change in the position of contingent liabilities since the last audited published financial statements.

		3 Month	3 Months ended		
		July to	July to		
		September	September		
		2019	2018		
		(Rupees in	thousand)		
6.	SALES - Net				
	Blades	1,691,871	1,559,615		
		270,745	224,426		
	Soaps	· ·	•		
	Packaging products	497,237	412,692		
	Batteries	718,183	352,690		
	Motor bike project	37,917	77,776		
	Trading operation	25,643	9,455		
	Pharmaceutical products	109,346	77,664		
		3,350,942	2,714,318		
7.	COST OF GOODS SOLD				
	Blades	(928,337)	(1,024,740)		
	Soaps	(227,961)	(198,296)		
	Packaging products	(477,884)	(399,746)		
	Batteries	(974,447)	(568,611)		
	Motor bike project	(40,324)	(84,458)		
	Trading operation	(18,543)	(7,092)		
	Pharmaceutical products	(101,123)	(58,629)		
		(2,768,619)	(2,341,572)		

### 8. TRANSACTIONS WITH RELATED PARTIES

The Company enters into transactions with related parties in the normal course of business on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods.

# **Notes to the consolidated** condensed interim financial statements (un-audited) For the period ended September 30, 2019

Contingencies and commitments

		3 Months	
		July to	July to
		September	September
		2019	2018
		(Rupees in t	housand)
	Purchases and services received	116,108	62.332
	Goods sold and services rendered	<u> </u>	<del>-</del>
9.	This unaudited condensed interim consolidated financial infor	rmation was authorized for iss	ue by the board
	of directors on october 30, 2013.	September 2019	June 2019
		(Rupees in t	housand)
10.	SOCIETY FOR CULTURAL EDUCATION		
	CONDENSED INTERIM BALANCE SHEET (Un-audited) As At September 30, 2019		
	CURRENT ASSETS		
	Stock-in-trade	1,129	314
	Loans, advances, deposits, prepayments		
	and other receivables	1,707	3,718
	Cash and bank balances	26,720	32,106
		29,556	36,138
	CURRENT LIABILITIES		
	Trade and other payables	4,606	3,027
	NET CURRENT ASSETS	24,950	33,111
	NET ASSETS	24,950	33,111
		,	,
	FINANCED BY:		
	Donations/members' contribution	463,980	450,765
	Endowment fund	-	-
	Reserves	_	-
	General reserve	<u>-</u>	_
	Net expenses incurred	(439,030)	(417,654)

24,950

33,111

For the period ended September 30, 2019

### **Condensed** interim statement of expenses (un-audited)

For the period ended September 30, 2019

· · · · · · · · · · · · · · · · · · ·	3 Month	3 Months ended			
	July to	July to			
	September	September			
	2019	2018			
	(Rupees in	thousand)			
Fees and revenue	42,918	14,076			
Profit on bank deposits	1,038	350			
Other income	7	185			
	43,963	14,611			
Less:					
Salaries, wages and other benefits	47,916	40,251			
Fuel and power	3,117	2,662			
Repair and maintenance	3,743	1,863			
Rent, rates and taxes	1,011	125			
Traveling and conveyance	1,063	922			
Printing and stationery	1,201	2,569			
Postage and telephone	1,249	99			
Legal and professional charges	92	58			
Other Expenses	17	550			
Subscriptions	8	-			
Expenses for computerization	11	117			
Freight	82	_			
Advertising	296	18,712			
Insurance	838	150			
Financial Awards/Assistance/Scholarships	4,695	_			
·	65,339	68,078			
Net expenses taken to balance sheet	(21,376)	(53,467)			

### 11. GENERAL

11.1 Amounts have been rounded off to thousand rupees.

**Syed Shahid Ali** Chief Executive Officer Muhammad Shafique Anjum Director

## UNCONSOLIDATED

# FINANCIAL STATEMENTS

For the period ended September 30, 2019

# **Condensed interim** statement of financial position (un-audited) As at september 30, 2019

		September 2019	June 2019
		Un-audited	Audited
	Note	(Rupees in t	thousand)
Property, plant and equipment		6,155,306	6,147,622
Investment property		12,895	12,896
Long term investments		6,211,725	6,204,687
Long term loans and deposits		37,729	25,617
		12,417,655	12,390,822
Current assets			
Stores and spares		193,513	193,513
Stock-in-trade		1,046,099	898,201
Trade debts - unsecured considered good		172,029	287,846
Short term investments		431,865	431,865
Loans, advances, deposits, prepayments and other receivables		7,675,568	7,507,794
Cash and bank balances		375,597	198,581
		9,894,671	9,517,800
Current liabilities			
Current portion of non-current liabilities		178,163	178,166
Finance under mark-up-arrangements - secured		9,138,621	8,755,727
Loan from director		-	-
Trade and other payables		826,765	1,028,066
Provision for taxation		141,826	95,945
		10,285,375	10,057,904
Net current assets		(390,704)	(540,104)
Non-current liabilities			
Long term deposits		16,213	1,214
Participation term finance certificates		-	-
Deferred liabilities		519,730	495,467
		535,943	496,681
Contingencies and commitments	6		_
Net assets		11,491,008	11,354,037
FINANCED BY:			
Issued, subscribed and paid-up capital		1,654,508	1,654,508
Reserves		4,942,318	4,945,039
Unappropriated profit		1,046,717	904,360
Surplus on revaluation of fixed assets		3,847,465	3,850,130
		11,491,008	11,354,037

September 2019

June 2019

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

# **Condensed interim** profit and loss account (un-audited) For the period ended September 30, 2019

		3 Months end		
		July to	July to	
		September	September	
		2019	2018	
	Note	(Rupees in	thousand)	
Revenue and sales -net	7	1,717,514	1,569,070	
Cost of goods sold	8	(946,817)	(1,046,464)	
Gross Profit		770,697	522,606	
Operating expenses :				
- Administrative expenses		(96,907)	(130,371)	
- Selling & distribution expenses		(198,422)	(198,606)	
		(295,329)	(328,977)	
Operating Profit		475,368	193,629	
Other income		9,547	16,186	
		484,915	209,815	
Financial expenses		(285,892)	(149,448)	
Financial charges Treet-PTC		-	(43,286)	
		199,023	17,081	
Workers' Profit Participation Fund		(9,607)	(854)	
Workers' Welfare Fund		(3,843)	-	
		(13,450)	(854)	
Profit before taxation		185,573	16,227	
Taxation		(45,881)	26,723	
Profit / (Loss) from continuing operation		139,692	42,950	
Earnings per share from continued operation		0.84	0.27	

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

# **Condensed interim** statement of comprehensive income (un-audited) For the period ended September 30, 2019

	3 Month	3 Months ended			
	July to September 2019	July to September 2018			
	(Rupees in	thousand)			
Profit after taxation	139,692	42,950			
Other comprehensive income					
Available -for -sale financial assets					
Transfer to profit and loss account on disposal	-	-			
		-			
Total comprehensive income for the period	139,692	42,950			

Appropriations have been reflected in the statement of changes in equity.

The attached notes 1 to 11 form an integral part of this condensed interim consolidated financial information.

Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# **Condensed interim** statement of cash flows (un-audited) For the period ended September 30, 2019

	July to September 2019 (Rupees in 1	July to September 2018
CASH FLOW FROM OPERATING ACTIVITIES	(Rupees III)	inousunuj
Profit before taxation	185,573	16,227
Adjustments for non-cash items :	.00,070	. 0/227
Financial charges for the period	285,892	149,448
Financial charges Treet-PTC		43,286
Depreciation on property, plant and equipment	65,839	58,982
Provision for gratuity	11,793	7.415
Provision for superannuation fund scheme	9,876	7,034
Profit on bank deposits	(1,745)	(1,172)
Profit on disposal of investment held for trading	(9,185)	7,850
Profit on disposal of available for sale investment	(5,105)	(1,391)
Employees share option scheme (ESOS)	(9,759)	(1,551)
Provision for WPPF and WWF	13,450	854
(Gain)/Loss on sale of fixed assets	(7,434)	(7,211)
(dailly 2003 off Sale of fixed assets	358,727	265,095
Operating profit before working capital changes	544,300	281,322
(Increase) / decrease in operating assets :		
Stock-in-trade	(147,898)	(75,312)
Trade debts	115,817	(4,189)
Short term investments	9,185	(21,180)
Loans, advances, deposits, prepayments and other receivables	(138,166)	(357,647)
	(161,062)	(458,328)
Increase / (decrease) in operating liabilities		
Trade and other payables	(264,856)	(218,035)
Cash generated from operations	118,382	(395,041)
Financial charges paid	(236,377)	(127,888)
Taxes paid	(29,607)	(21,839)
WPPF and WWF	6	_
Payment to gratuity fund	21,243	(14,049)
Payment to superannuation fund	(18,650)	(11,691)
	(263,385)	(175,467)
Net cash from operating activities	(145,003)	(570,508)

# **Condensed interim** cash flow statement (un-audited) For the period ended September 30, 2019

	July to September 2019	July to September 2018
	(Rupees in	thousand)
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure incurred	(80,995)	(44,203)
Proceeds from sale of fixed assets	14,906	18,025
Long term investments	-	8,852
Long term deposits	(12,112)	3,640
Profit received on bank deposits	1,745	1,172
Net cash outflow from investing activities	(76,456)	(12,514)
CASH FLOW FROM FINANCING ACTIVITIES		
Share capital	-	-
Long Term Deposits	14,996	14,999
Dividend paid	585	(9)
Net cash from financing activities	15,581	14,990
NET INCREASE IN CASH AND CASH EQUIVALENTS	(205,878)	(568,032)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	(8,557,146)	(7,601,854)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	(8,763,024)	(8,169,886)
CASH AND CASH EQUIVALENTS		
Cash and bank balances	375,597	60,964
Finance under mark-up arrangements	(9,138,621)	(8,230,850)
	(8,763,024)	(8,169,886)

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# **Condensed interim** statement of changes in shareholders equity (un-audited) For the period ended September 30, 2019

	Share Capital	Capital Reserve	Surplus on revaluation of fixed assets	Employee stock option compensa- tion reserve	General Reserve	Fair Value Reserve	Unappropri- ated Profit	Total
				(Rupees in	thousand)			
Balance as on June 30, 2018 as previously reported	1,600,846	4,493,828	1,266,047	=	266,400	=	695,265	8,322,386
Total comprehensive income for the period	-	-	-	-	-	-	42,950	42,950
Reversal of impairment	-	-	-	-	-	(7,038)	7,038	-
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	=	=	(2,666)	=	=	-	2,666	=
Balance as on September 30, 2018	1,600,846	4,493,828	1,263,381	-	266,400	(7,038)	747,919	8,365,336
Balance as on June 30, 2019	1,654,508	4,675,155	3,850,130	10,522	266,400	(7,038)	904,360	11,354,037
Reversal of Expenses under ESOS	-	-	-	(9,759)	-	-	-	(9,759)
Reversal of impairment	-	-	-	-	-	7,038	-	7,038
Total comprehensive income for the period	_	-	-	_	_	_	139,692	139,692
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	-	-	(2,665)	_	-	_	2,665	-
Balance as on September 30, 2019	1,654,508	4,675,155	3,847,465	763	266,400	-	1,046,717	11,491,008

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

### **NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**

For the period ended September 30, 2019

### 1. STATUS AND NATURE OF THE BUSINESS

Treet Corporation Limited ( "the Company") was incorporated in Pakistan on 22 January 1977 as a Public Limited Company under the Company's Act 1913 (now Companies Ordinance 1984). Its shares are listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and sale of razors and razor blades along with other trading activities. The registered office of the Company is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.

### 2. BASIS OF PREPARATION

These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the provisions of the Companies Act, 2017.
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017
- Provisions of and directives issued under the Companies Act, 2017

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim unconsolidated financial statements comprise the condensed interim unconsolidated statement of financial position of the Company as at 30 September 2019 and the related condensed interim unconsolidated statement of profit or loss, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated statement of changes in equity and condensed interim unconsolidated statement of cash flows together with the notes forming part thereof.

These condensed interim unconsolidated financial statements are being submitted to the shareholders as required by section 237 of the Companies Act, 2017 and are un-audited as required by Code of Corporate Governance.

These condensed interim unconsolidated financial statements do not include all of the information required for annual financial statements and should be read in conjunction with the annual unconsolidated financial statements as at and for the year ended 30 June 2019. Selected explanatory notes are included to explain events and transactions that are significant to and understanding of the changes in the Company's financial position and performance since the last financial statements.

Comparative unconsolidated statement of financial position's numbers are extracted from the annual audited unconsolidated financial statements of the Company for the year ended 30 June 2019, whereas comparative unconsolidated profit or loss, statement of comprehensive income, cash flow statement and statement of changes in equity are stated from unaudited condensed interim unconsolidated financial statements of the Company for the 3 months period ended 30 September 2018.

### 3. ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these condensed financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended 30 June 2019 except for the adoption of new standards effective.

### **NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**

For the period ended September 30, 2019

### **ESTIMATES** 4.

The preparation of condensed Interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimates uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2019.

The provision for taxation for the period has been made on an estimated basis.

### PROPERTY, PLANT AND EQUIPMENT 5.

The following acquisitions and disposals have been made during 3 months ended 30 September 2019:

	Acquisitions (Cost)	Disposals (Book value)	
Eurobald land	(Rupees ir	(Rupees in thousand)	
Freehold land	-	-	
Building on freehold land	51,436	-	
Plant and machinery	154,505	-	
Furniture and equipment	12,531	78	
Vehicles	24,171	7,394	
	242,643	7,472	

### 6. CONTINGENCIES AND COMMITMENTS

There are no significant changes in the contingent liabilities and commitments since the last audited published financial statements.

		3 Months ended		
		July to	July to	
		September	September 2018	
		2019		
		(Rupees in	(Rupees in thousand)	
7.	SALES - Net			
	Blades - local	1,143,188	1,011,477	
	Blades - export	548,683	548,138	
		1,691,871	1,559,615	
	Trading operation	25,643	9,455	
		1,717,514	1,569,070	
8.	COST OF GOODS SOLD			
	Blades operation	(928,274)	(1,039,372)	
	Trading activity	(18,543)	(7,092)	
		(946,817)	(1,046,464)	

### **NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**

For the period ended September 30, 2019

		3 Months ended	
		July to September	July to September
		2019 2018 (Rupees in thousand)	
9.	TRANSACTIONS WITH RELATED PARTIES		
	Subsidiary		
	- Purchases and services received	9,263	13,877
	Associates		
	- Purchases and services received	51,157	35,621
	- Goods sold and services rendered	-	_

The Company enters into transactions with related parties on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods.

10. This unaudited condensed interim consolidated financial information was authorized for issue by the board of directors on October 30, 2019.

### 11. GENERAL

11.1 Amounts have been rounded off to thousand rupees.

Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum
Director





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